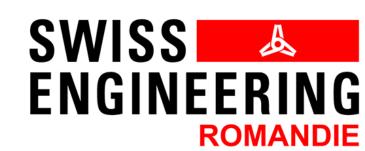
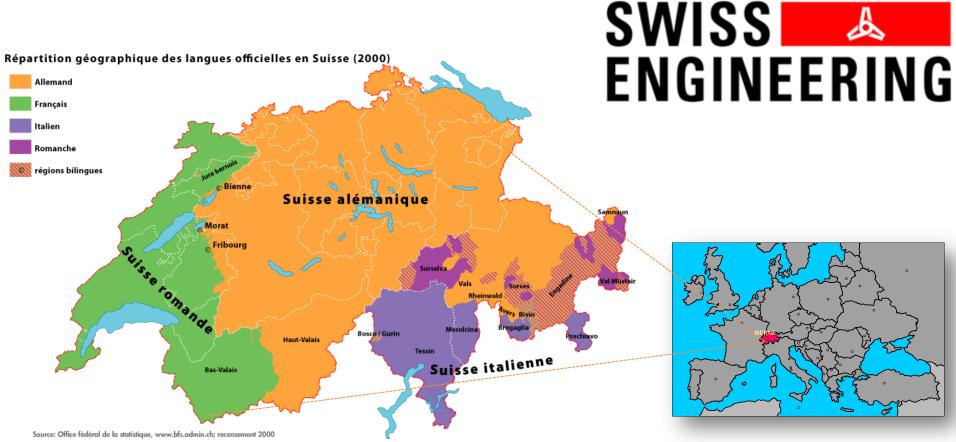
panel del día 05 de noviembre de 10:30 a 11:30 en la Sala C

CONGRESO
Construyendo un Futuro Regional Sostenible

### Integracion de las nuevas tecnologias en el dia a dia de la comunidad de ingenieros : el ejemplo de una consultoria de servicios

By Yvette RAMOS, Présidente Swiss Engineering Romandie Switzerland





- Una sociedad de >15,000 ingenieros y architectos en Suiza, activos en todos dominios
- 7 regiones geograficas, 26 grupos interprofesionales, 25 capitulos («City chapters»)
- En Ginebra... mas de 100 años!

#### In partnership with ...

⇒ Intellectual Property Law Firms (FR, CH)





#### **About Intellectual Property...**







### **Challenges**

- Definition of a strategy, a 5 years vision, a set of goals/objectives and collective + individual missions
- Management of work load: optimization of plannings, integration of new recruits/engineers, etc.
- New clients: who are they? Which domains? What is the best approach?
- Development of internal capacities: how to proceed? How to deal specifically with engineers training
- Managing transition, change, risk management...
- Implementation of new tools (accounting, controlling, edocumentation, e-banking, ..)





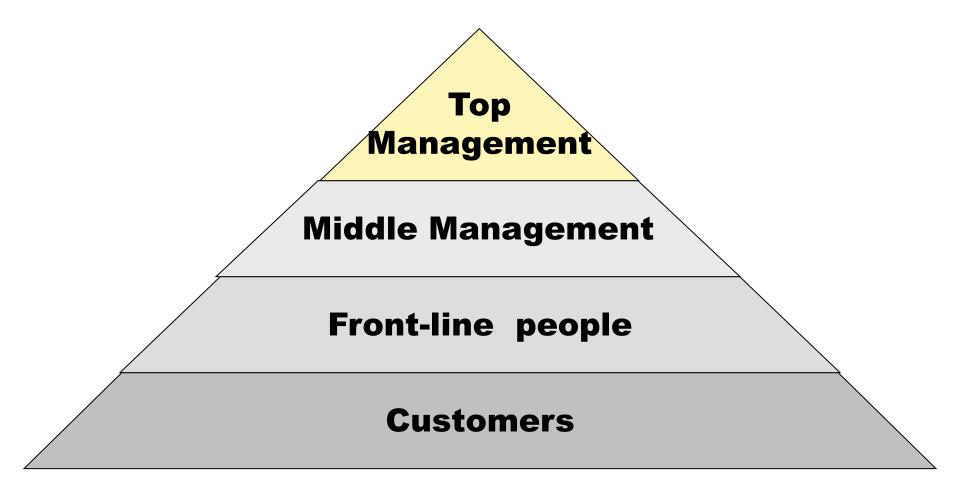
#### What about Human Resources?

- Headcount: "DO More with less"
- Reduce costs: People cost Money
- "Real time": Need for information 24/7
- Empowerment: Employee self service, what competition offers...
- Business decisions and communications: Management needs the right information to make the right business decisions
- > Data integrity: Your organization's future depends on it

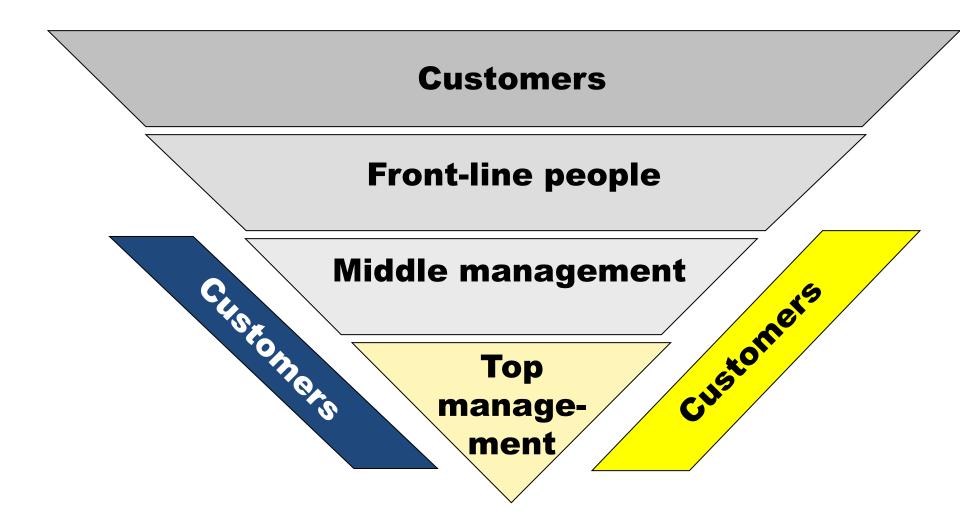




#### **Challenge: going from a Traditional Organization**



#### ...to a "modern" Organization



#### 3 axes of solutions







Technology and innovation to be efficient with MODERN TOOLS & PROCESSES

Marketing to increase visibility and be closer to CLIENTS

Human
Resources
management to
better satisfy our
PEOPLE



## In terms of marketing... (1) renovation











panel del día 05 de noviembre, de 10:30 a 11:30 en la Sala C



# In terms of marketing... (1) harmonization





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#### Novaimo

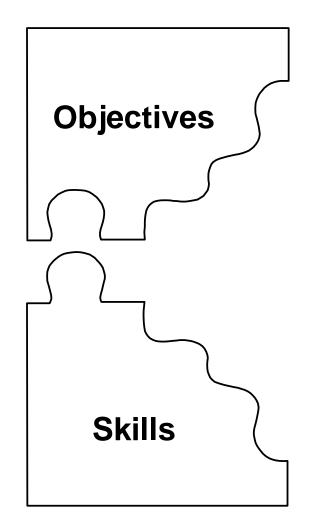
Bâtiment Europa 2 310, avenue Marie Curie Archamps Technopole 74166 Saint Julien en Genevois Cedex France WWW.novaimo.com

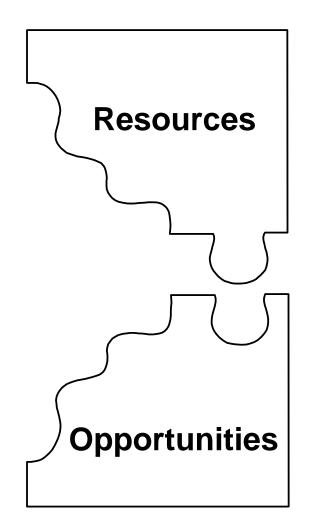






#### Marketing ...

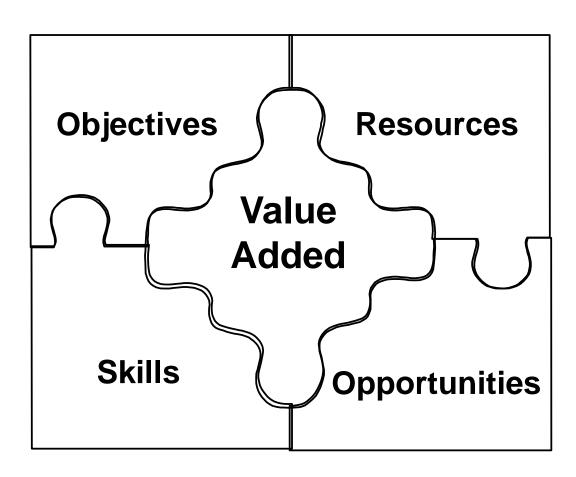








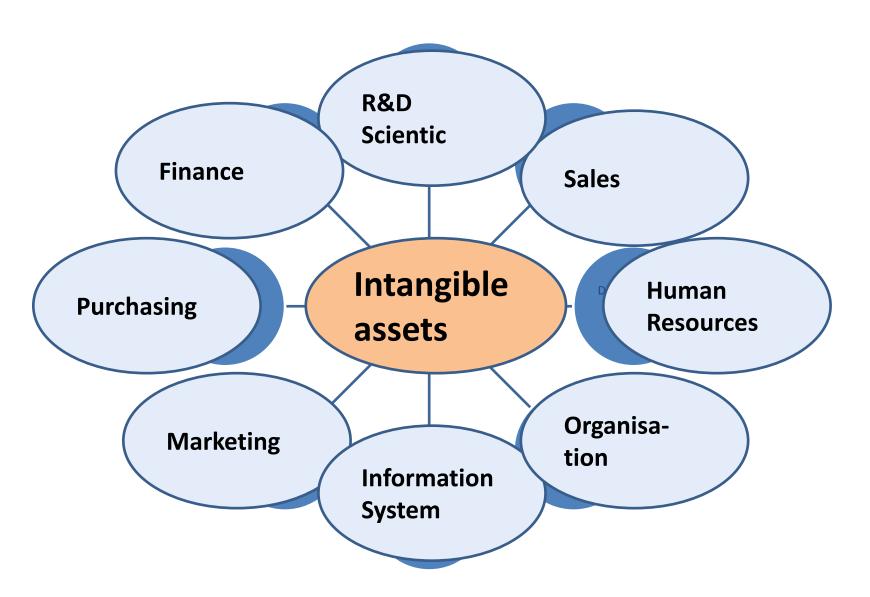
#### **Adding value**



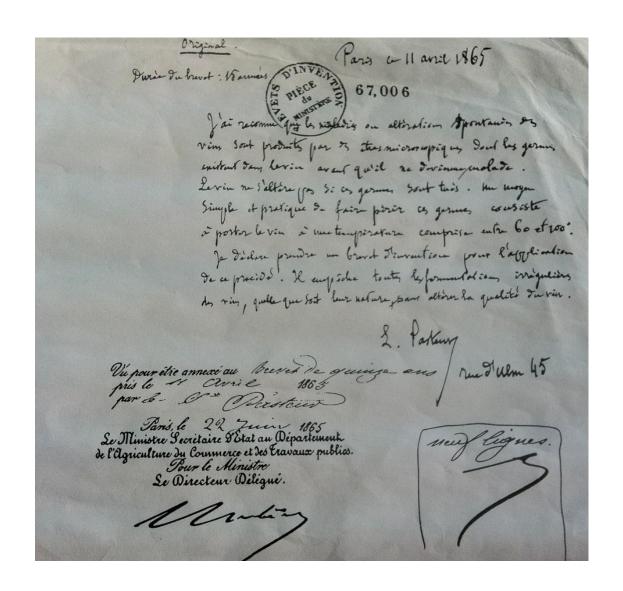




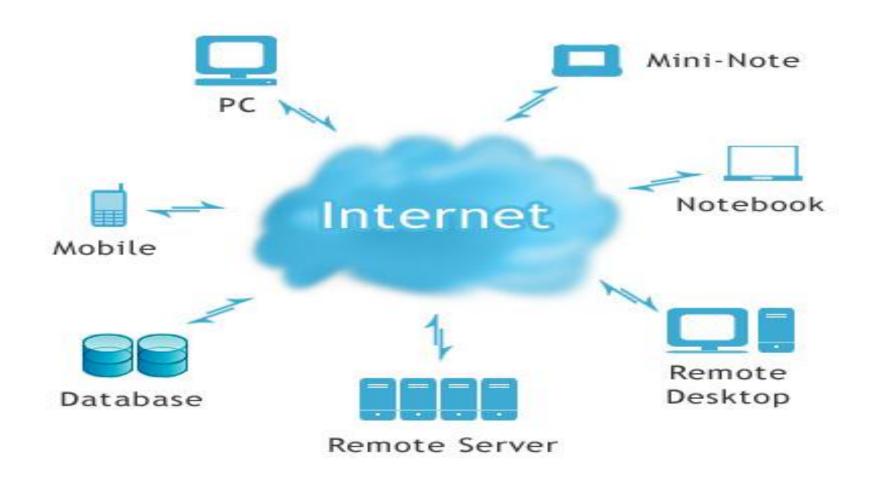
#### Intangible assets represent the hidden face of value...



### Going from...paper management...

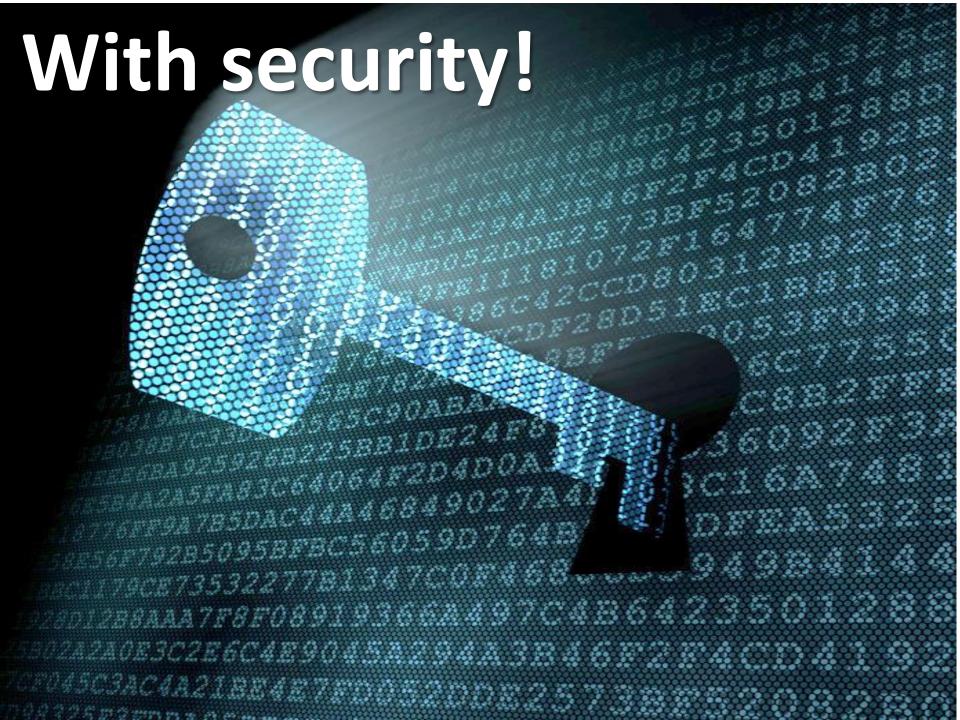


#### ... To paper less company.. Thanks to the «Cloud»









#### **Corporate Social Responsability**







#### **Strategic Human Resource Management**







### What is a modern HRM system?

⇒Integrated management system for strategic management including controlling and costsavings approaches and optimized production processes - strategic human resources management for a modern organisation including competence-based approaches to help historical institutions turn into attractive and modern frameworks for talented people







#### A few concrete examples..

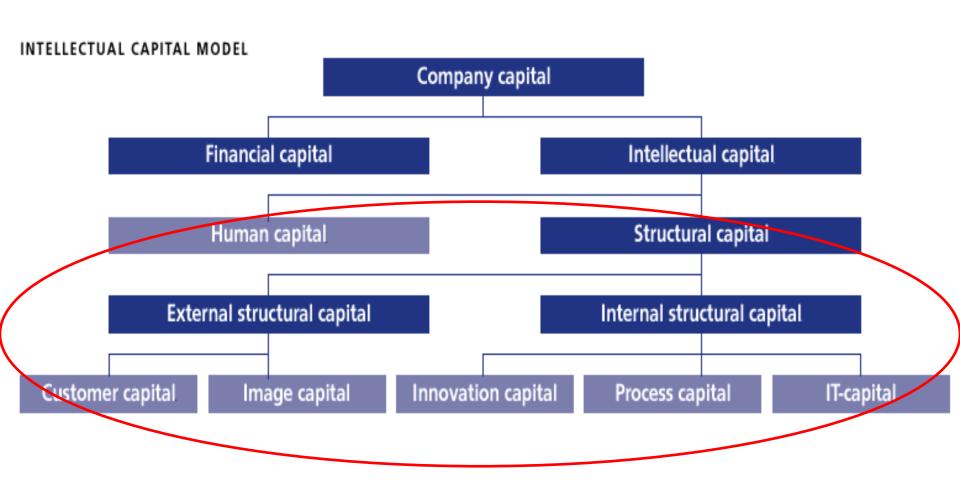
- E-work allowed
- Part-time work
- Co-sharing documents and projects
- Recruitment of younger professionals
- Equality and Diversity policies



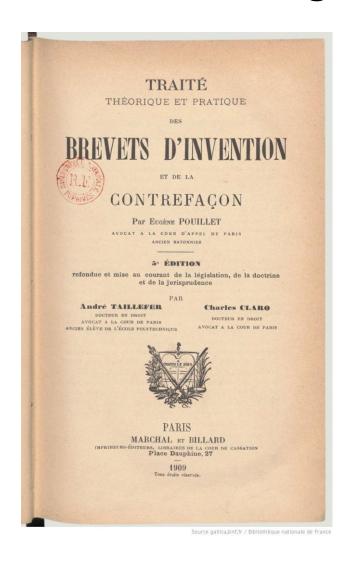


#### Intellectual capital model

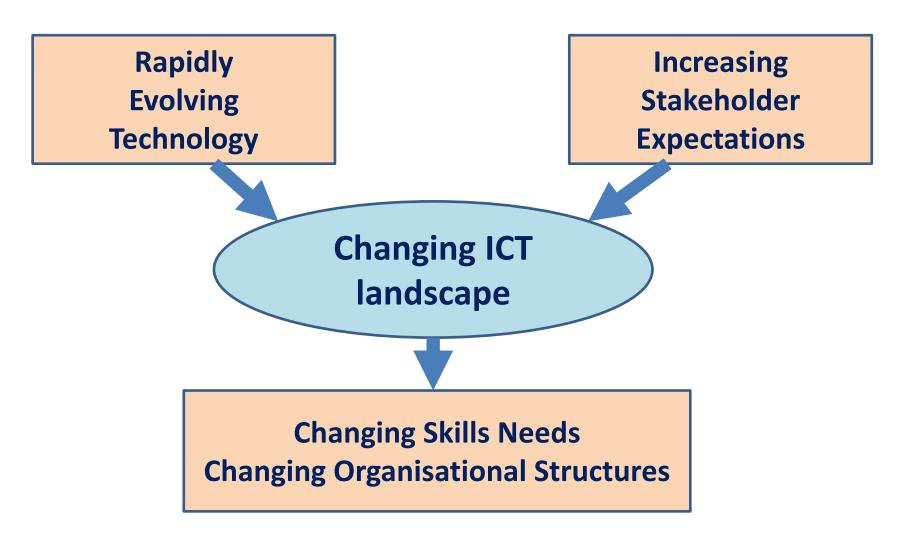
[Carl Bro, 2006- Grontmij .dk]



## Going from a traditional way of managing Patents to a modern organization



#### **Conclusion: Technology brings rapid necessary Change**







# Gracias, obrigado, thank you, merci!

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